

# Thinking in Phenotypes

## A Clinician Lens for Evaluating Emerging Data

THE PHENOTYPE BREAKERS: HETEROGENEITY, SIGNALS &amp; WHO MIGHT BENEFIT FROM WHICH BIOLOGY



**Obesity isn't one disease with one response.** In this third CME Snack in the series, **Andres Acosta, MD, PhD**, joins series chair **Robert F. Kushner, MD** to explore how energy-balance phenotypes may explain why patients respond so differently to the same drug — and point to which biology fits whom. Here's the lens, and early signals on emerging amylin data beyond percent total body weight loss (%TBWL).

### FOUR PHENOTYPES, FOUR BIOLOGIES ("best match" examples do not include amylin therapies in trials or newer glucagon-like peptide-1 [GLP-1] or GLP-1/glucose-dependent insulinotropic polypeptide [GIP] agents)

#### Hungry Brain abnormal satiation

*"I go back for seconds and thirds — I just don't feel full."*

**High calories to fullness.** Genetic variants in hypothalamic & brainstem appetite control — the brain doesn't register "stop."

BEST MATCH **Phentermine-topiramate ER** • 9% → 17% TBWL

#### Emotional Hunger hedonic / reward eating

*"Good day or bad day, I'm driving through for a treat."*

**Eating to cope** — stress, anxiety, reward overriding homeostatic signals. Flagged by validated eating/anxiety questionnaires.

BEST MATCH **Naltrexone-bupropion** • reward pathway**~85%**of energy-balance variability  
captured by 4 phenotypes**30→80%**response rate with  
phenotype-matched selection

#### Hungry Gut abnormal postprandial satiety

*"I eat a normal meal and I'm hungry again an hour later."*

**Rapid gastric emptying; short-lived fullness.** Two flavors — too little GLP-1 (type 1) or GLP-1 that doesn't signal (type 2).

BEST MATCH **GLP-1 receptor agonists** • 12% → 18% TBWL

#### Slow Burn abnormal energy expenditure

*"I barely eat and still can't lose."*

**Resting energy expenditure ~10% below predicted**, with low muscle mass (sarcopenic pattern).

BEST MATCH **High intensity interval training (HIIT) + resistance training** • no drug yet**≥ 1/3**of patients carry 2+ phenotypes —  
treat the predominant one**2×**weight loss in hungry-brain  
on phentermine-topiramate

### BEYOND %TBWL — A READING LENS FOR EMERGING DATA

*Total body weight loss matters — but on its own it hides who is actually helped. Read the coming amylin data through four questions:*

- 1 Appetite & satiation.** Is the drug doing, mechanistically, what its biology predicts?
- 2 Durability.** Does the effect persist? Obesity is a chronic, relapsing disease.
- 3 Cardiometabolic parameters.** Glucose, A1c, lipids, inflammatory markers (c-reactive protein [CRP]) — not just the scale.
- 4 Who responds.** Which phenotype — and which sex? Response is heterogeneous, not average.

**Widen the lens:** every phenotype travels with a metabolic-burden profile — hypertension, insulin resistance, visceral adiposity — that shapes cardiometabolic risk and what "benefit" really means.

### PROGRAM COMING YOUR WAY...

**FORMAT** ~30 min video CME "Snack" — a moderated expert conversation

**FACULTY** Andres Acosta, MD, PhD, with chair Robert F. Kushner, MD

**AUDIENCE** Obesity-medicine, endocrinology, primary care & cardiometabolic clinicians (MD, nurse practitioner [NP], physician associate [PA], PharmD)

### LEARNING OBJECTIVES

- Identify obesity phenotypes relevant to mechanistically targeted
- Anticipate how emerging amylin-based therapies may fit within a phenotype-guided framework

In support of improving patient care, CME Outfitters, LLC, is jointly accredited by the ACCME, ACPE, and ANCC to provide continuing education for the healthcare team. Supported by an independent educational grant from Novo Nordisk, Inc.

**Key references:** Acosta A, et al. *Gastroenterology*. 2015;148(3):537-564.e4. • Acosta A, et al. *Obesity*. 2021;29(4):662-671. • Cifuentes L, et al. *Cell Metab*. 2025;37(8):1655-1666.e5. • Ravussin E, et al. European Congress on Obesity. 2026. Abstract No. AD04.04. <https://karger.com/ofa/article-pdf/19/Suppl.%201/4536238/000551826.pdf>. • Saba L, et al. *Nutrients*. 2026;18(2):303.

### THE AMYLIN BRIDGE • HYPOTHESIS

Because **amylin drives meal-ending satiation**, Dr. Acosta hypothesizes that **hungry-brain patients** — who over-eat to fullness — may under-respond to their own amylin and could be **super-responders** to amylin-based therapy.

**HYPOTHESIS** — not yet tested in humans or animals

### ON THE RADAR • AMYLIN SIGNALS

**Cagrilintide** ~11–12% TBWL • monotherapy (~16 mo)

**CagriSema** ~20–23% mean • Ph 3 REDEFINE

**Preserved lean-mass/muscle strength** • Ph 3A REDEFINE 1 DXA substudy

**Petrelintide** ~11% • Ph 2 • tolerability ≈ placebo

**Phenotype signals:** **heterogeneous response** (clear super-responders) • **women lost more than men** (Ph 2).

**INVESTIGATIONAL** • preliminary — fuller data in Snack Four

### THE SERIES AHEAD — FOUR SNACKS, ONE ARC

#### SNACK ONE

**The multi-pathway rationale**  
Lee M. Kaplan, MD, PhD

#### SNACK TWO

**The biology of amylin**  
Matthew R. Hayes, PhD

#### SNACK THREE (NOW)

**Phenotypes & who benefits**  
Andres Acosta, MD, PhD

#### SNACK FOUR

**Emerging therapies & the data**  
W. Timothy Garvey, MD

*Chaired throughout by Robert F. Kushner, MD — Northwestern University Feinberg School of Medicine. Emerging amylin agents are investigational.*